



Creating functional operational
Systems for the Federal sector

Would you like to Sell your technology solution confidently to the government?
Planning to increase Revenue opportunities in Federal/DoD market segments?
Get your offerings certified and on the “Right” DoD purchasing approved listing.

What is the purpose of the DoD Credentialing Process?

The DoD’s purpose is to direct and maintain life cycle oversight of products, applications, or services that have completed NIST standards for Interoperability (IO) and Information Assurance (IA) certification. Ultimately products and services that fulfill the acquiring Department’s needs, can be directed to be certified, rated, or approved for use within the DoD and supporting agencies. Whether your solution is offered directly or through a subcontractor to the DoD, having the proper credentials will have a direct impact on being awarded the contract. DoD components are required to fulfill their system needs in conformance with Defense Acquisition Board by only purchasing solutions with credentials or Past Performance records.

- Federal agencies also recognize DoD’s credentialing – often giving listed solutions bid preference
- More companies are getting credentials – leaving those not documented at a significant competitive disadvantage – complying with federal Davis-Bacon Act is one example
- Increased focus on cost overruns is reinforcing need for compliance and performance-based companies’ applications
- Solution heritage makes local Authority to Operate (ATO) processes easier for your mission-focused customers

For manufacturers and vendors new to the compliance environment it can be daunting. The credentialing process can take months of detailed effort. FSPS will help you navigate through the business case and process work flows with confidence. We offer comprehensive compliance solution services that support your company with unique in-the-industry Subject Matter Experts (SME). Our team has worked with the DoD acquisition community for decades. We know what is required, and we know where the pitfalls lie.

FSPS Can Help

We Know the Ground

- Multiple Successful DoD/DISA and Federal Certifications

We Have Developed a Proven Process Approach

- Preliminary Review and Cost/Benefit Analysis
- Identification of Applicable DoD Requirements and Prerequisites
- Sponsor Identification
- Project Management and SME Services
- Full Documentation Support
- Test Prep, Onsite Lab Support, and Test Findings Remediation

The FSPS Advantage

- Minimize costs and time to get your offering credentialed
- Minimize risk throughout the process
- Keep your product teams focused on your solution – we’ll focus on the credentials

Let’s get Started

Contact **FSPS** and open a dialogue on how DoD credentialing fits with your strategic business plan.

We’ve proven knowing the process, let us help your bottom line.

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